

Overview & Media Kit

2016

Dave McKeand Executive Director, Head of Ad Sales Direct – 804.536.2149 Email – dmckeand@investormedia.com



100% Owned and Operated Investing Destinations





About Us

InvestorPlace.com is a leading investing and financial news site, providing millions of individual and professional investors with access to stock picks, options trades, market news and sharp, actionable commentary.

Thanks to a suite of experts, InvestorPlace.com publishes insightful articles on every corner of the market — from mutual funds and ETFs to options and active stock trading.



InvestorPlace is the Right Partner for Financial Advertisers

Why InvestorPlace?

- ✓ Optimum editorial environment, reaching consumers as they plan and save for their financial future
- √ High household income and investable assets exceeding \$100K (per comScore)
- ✓ Experience delivering against plans and goals of the most exacting financial advertisers

How we can reach your target audience?

- ✓ Contextual alignment with meaningful SOV
- ✓ Sponsored/Featured content opportunities
- ✓ Native advertising and content collaboration
- ✓ High impact media: synched roadblocks, rich media slider, and Lightbox
- ✓ E-newsletters to reach the email inboxes of your desired audience



Unrivaled Experts in the Investing Community



Hilary Kramer

- One of Wall Street's most successful equity analysts and investment managers
- Editor of GameChangers and Breakout Stocks Under \$10
- Author of The Little Book of Big Profits From Small Stocks



Jeff Reeves

- Lead writer and editor for InvestorPlace.com
- Former New York Times Inc. journalist
- Author of The Frugal Investor's Guide to Finding Great Stocks



- One of the nation's foremost experts on Vanguard mutual funds
- Editor of the Independent Adviser for Vanguard Investors
- Chief Executive Officer, Adviser Investments, a \$3B money management firm



National reputation as a savvy stock picker

and portfolio manager

investors

 Financial newsletter editor including Emerging Growth and Blue Chip Growth





Our Audience and Footprint

Monthly Unique Visitors: 1.1 Million Monthly Pageviews: 8.0 Million

Desktop – 60% Mobile – 40%

DEMOGRAPHICS

Male: 69% / Female: 31%

Median Age: 57 years old

• Adults <25	20%
 Adults 25-34 	22%
• Adults 35-44	12%
 Adults 45-54 	7%
• Adults 55-64	15%
 Adults 65+ 	24%

Average HH Income

•	\$75,000 - \$99,999	15%
•	\$100,000 - \$149,999	16%
•	\$150,000 - \$199,999	13%
•	\$200,000+	10%







Trusted by the Biggest Names in Finance

The Street





























We Reach High Net Worth Individuals...

\$100K+ Household Income

Rnk	Site	Comp Index
1	BARRONS.COM	178
2	SEEKINGALPHA.COM	152
3	INVESTORPLACE.COM	136
4	MORNINGSTAR.COM	167
5	ECONOMIST.COM	148
6	FT.COM	163
7	THESTREET.COM	153
8	BLOOMBERG.COM	145
9	CNNMONEY.COM	145
10	CNBC.COM	143
11	WSJ.COM	148
12	BUSINESSINSIDER.COM	126
13	FOOL.COM	120
14	FORBES.COM	131
15	KIPLINGER.COM	128
16	YAHOO FINANCE	122

\$100K+ Portfolio Value

Rnk	Site	Comp Index
1	INVESTORPLACE.COM	162
2	FOOL.COM	143
3	BARRONS.COM	155
4	SEEKINGALPHA.COM	167
5	THESTREET.COM	155
6	FT.COM	150
7	MORNINGSTAR.COM	155
8	BLOOMBERG.COM	144
9	KIPLINGER.COM	133
10	CNBC.COM	140
11	WSJ.COM	133
12	ECONOMIST.COM	118
13	YAHOO FINANCE	137
14	CNNMONEY.COM	137
15	FORBES.COM	122
16	BUSINESSINSIDER.COM	128



...Active Traders, Account Seekers...

Heavy Online Trading

Rnk	Site	Comp Index
1	INVESTORPLACE.COM	3413
2	SEEKINGALPHA.COM	2609
3	MORNINGSTAR.COM	2371
4	THESTREET.COM	2133
5	BARRONS.COM	1599
6	KIPLINGER.COM	1075
7	FOOL.COM	1016
7	FT.COM	1016
9	CNBC.COM	900
10	BLOOMBERG.COM	746
11	WSJ.COM	670
12	CNNMONEY.COM	580
13	YAHOO FINANCE	448
14	FORBES.COM	259
15	ECONOMIST.COM	256
16	BUSINESSINSIDER.COM	218

Searched for Online Brokerage Account (last 6 mos)

Rnk	Site	Comp Index
1	INVESTORPLACE.COM	452
2	THESTREET.COM	330
3	BARRONS.COM	314
4	WSJ.COM	239
5	MORNINGSTAR.COM	225
6	SEEKINGALPHA.COM	200
7	CNBC.COM	192
8	FOOL.COM	162
9	YAHOO FINANCE	140
10	BLOOMBERG.COM	138
11	FT.COM	137
12	ECONOMIST.COM	136
13	KIPLINGER.COM	128
14	FORBES.COM	127
15	BUSINESSINSIDER.COM	122
16	CNNMONEY.COM	119



InvestorPlace Media: Strong Ranks Across All Key Segments

	HHI	Portfolio	Heavy	Search for	Average
Property	>\$100k	Value	Traders	Brokerage	Position
InvestorPlace Media	3	1	1	1	1.50
Barrons	1	3	5	3	3.00
Seeking Alpha	2	4	2	6	3.50
The Street	7	5	4	2	4.50
Morningstar	4	7	3	5	4.75
Financial Times	6	6	7	11	7.50
Motley Fool	13	2	7	8	7.50
CNBC	10	10	9	7	9.00
Bloomberg	8	8	10	10	9.00
Wall Street Journal	11	11	11	4	9.25
Kiplinger	15	9	6	13	10.75
The Economist	5	12	15	12	11.00
Yahoo Finance	16	13	13	9	12.75
CNN Money	9	14	12	16	12.75
Forbes	14	15	14	14	14.25
Business Insider	12	16	16	15	14.75



...and the Financial Advisors Who Guide Them

Rank	Property	Composition Index
1	Bloomberg	284
2	InvestorPlace Media	236
3	Morningstar	225
4	Barrons	220
5	CNBC	180
6	Financial Times	164
7	Wall Street Journal	163
8	Forbes	161
9	Motley Fool	109
10	Business Insider	107
11	Yahoo Finance	75
12	Kiplinger	63
13	CNN Money	57
14	The Street	55
15	The Economist	47
16	Seeking Alpha	38

Bizo Finance Professionals segment

Finance Professional = People and Companies involved in saving and investing money to support public, business, and personal finance

For Example:

- Wealth Management Assistant, Investment Counselor, Financial Advisor, Certified Financial Planner, Financial Analyst and Private Wealth Management
- Advisory Groups, Investment Houses, and Financial Institutions





We Perform for Our Partners

	Advertiser #1	Advertiser #2	Advertiser #3
Advertiser Type	Brokerage and mutual funds	Brokerage	Brokerage
Campaign Objectives:	New household sign-ups	New household sign-ups with initial trades	New account opens
CPA benchmark	\$800 per new household	\$523 per new household with a trade	Unknown to InvestorPlace
CPA results	\$124 CPA exceeded goal by 84%	\$231 CPA exceeded goal by 56%	\$345 CPA
Agency Quotes:	"the best performing partner on the overall media plan and achieved the lowest CPA."	"consistent top performer on our media plan."	"the most account openings this monthan audience that consists of more sophisticated traders."
			4.5.5

Select Advertising Opportunities



Custom Content - Sponsored Article Series

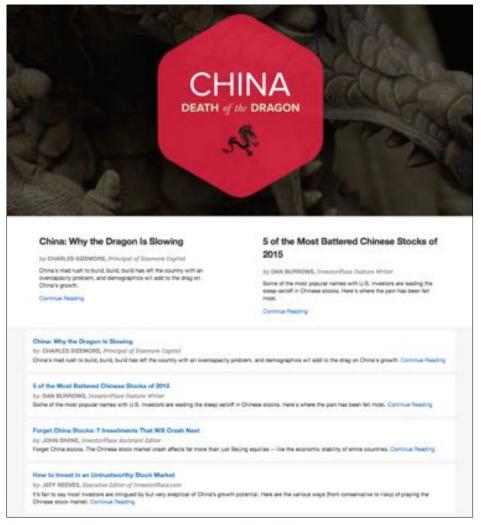


About the article series

- Sponsor a monthly series about topics related to Advertiser's business
- 100% SOV display (excludes button placements)
- Potential topic ideas to be generated by InvestorPlace editorial team – areas of focus can be suggested by Advertiser
- Placement sizes include: 88x31, 300x600 & 728x90
- Minimum media commitment for Sponsored Article Series: \$10,000 (sum of 88x31, 300x600 & 728x90 total cost)



Special Features / Custom Content



China feature -- http://investorplace.com/china-stock-market/

Special Feature Reports from the editorial desk of InvestorPlace.com, focusing on key issues and topics in the financial community to arm readers with knowledge for effective investing

100% SOV sponsorship

- Brand/Logo integration
- 728x90, 300x600, 88x31
- Press Release inclusion available
- Promoted with e-letter feature and within other InvestorPlace eletters



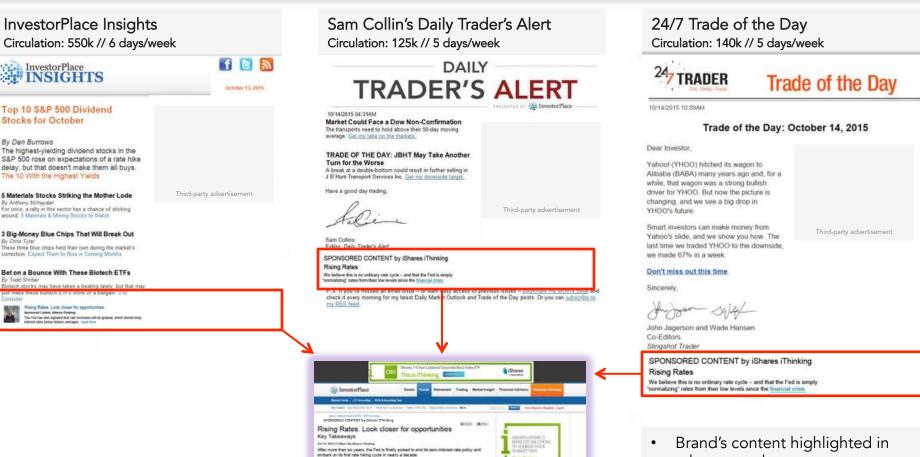
Native Advertising Placements (site advertisements)

Marry the brand's quality content with the authority of the investorplace.com platform

- Brand has full control of page content and 100% SOV of ad placements on landing page
- InvestorPlace will take a double audience targeting approach
 - 1. Highlight content on Investorplace.com using traffic-promoting widgets
 - 2. Highlight content in in readers' email boxes via out our largest circulation e-letters (details on next page)
- Supports text, video placements, and multiple creative rotation
- Article page located on IP.com and delivered through our partnership with Nativo, a premier native advertising provider
- Additional added value placements within the native article page include 728x90 and 300x250



Native Advertising Placements (e-letter advertisements)



We believe this is no ordinary rate cycle – and that the Fed is simply frommitting rates from their too broks since the financial crisis. The Fed has also signated that this increases will be greated, which should keep interest rates below historic everages for some time. As a result, we expect takes to rise story, immaring below historical assenges for some time.

Moreover, we believe that rising rates are a sign of a strengthening, growing economy – and that for well-prepared investors, rising rates can signal opportunity.

A thoughtfully allocated, diversified portfolio can help reduce the impact of rising rates as well as agature growth proteinal. Learn more in the two tabled sections below.

- e-letter sends
- Clicks arrive on article site hosted on investorplace.com



E-Letters

- Email newsletters tailored to specific investment interests
- All e-letters require double opt-in and are Can-Spam compliant
- Sold on a flat fee, based on net names mailed
- Minimum campaign requirement of \$1000

E-letter name	E-letter description	List size '000s
Standard E-letters		0005
InvestorPlace Insights	In each issue you'll find the hottest stocks to buy and sell, plus actionable investing advice from our top experts.	550
24/7 Trader (Trade of the Day)	Get real-time stock and option trades every trading day of the year. Each trade is selected, vetted and approved by one of the 24/7 Trader experts and is ready to act on.	145
Fund Focus Weekly	Each week Vanguard "watchdog" Dan Wiener delivers independent and unbiased information on Vanguard's mutual funds, including the best funds to buy and sell, advance announcements of new funds, and more.	145
Daily Traders Alert	Chief Technical Analyst Sam Collins gives you his take on what's slated to impact your portfolio during the trading day, plus a Trade of the Day.	130
OptionZone Insiders	Get access to the top options traders in the business, along with their unique strategies and best trades.	75
Richard Band's Dividend Insights	The mission in Profitable Investing is to help earn top returns on your investments, with safety. Whether you're a young person in your 20s just starting a career, or a retiree in your 70s enjoying the fruits of a life's labor, you can benefit from our low-risk approach to wealth-building	50



E-Letters Examples



24/7 Trade of the Day

Get real-time stock and option trades every trading day of the year. Each trade is selected, vetted and approved by one of the 24/7 Trader experts and is ready to act on.

Frequency: Daily Placement: 300x250 List Size: 145.000



InvestorPlace Insights

In each issue you'll find the hottest stocks to buy and sell, plus actionable investing advice from our top experts.

Frequency: Daily

Placement: 300x250, In-Text

List Size: 550,000



Fund Focus Weekly

Each week Vanguard "watchdog" Dan Wiener delivers independent and unbiased information on Vanguard's mutual funds, including the best funds to buy and sell, advance announcements of new funds, and more.

Frequency: Friday's Placement: 300x250 List Size: 145,000



Note: Per industry standard convention, e-newsletter pricing based on net names mailed, not number of letters opened

Lightbox: Our Most Effective Placement to Deliver Qualified Leads



- Long our top performing unit for capturing leads for our own business, the lightbox placement is available for advertisers
- Sold on cost-per-click
- 1 per day per user
- 500x500 or smaller available

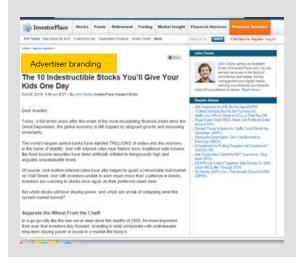


Co-Promotion Lead Capture

Reach the investorplace.com audience on a cost per lead basis

Step 1

 InvestorPlace.com editors create co-branded report on topic(s) of mutual interest to advertiser and InvestorPlace.com



Step 2

- Investorplace.com uses our ad space to capture leads
- Advertiser receives free branding on all ad placements



Step 3

- We provide leads via secure ftp feed to advertiser
- Advertiser responsible for achieving opt-in to its own marketing funnel
- InvestorPlace also achieves opt-in to our marketing funnel on these leads
- These leads are coowned by both advertiser and InvestorPlace to use

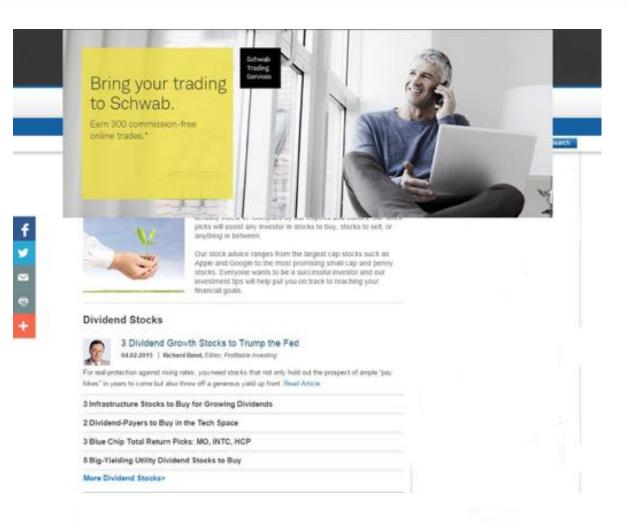


APPENDIX

Standard IAB Advertising Opportunities



Rich Media: Rising Stars (Expandable and Pushdown Units)



Expandable Units

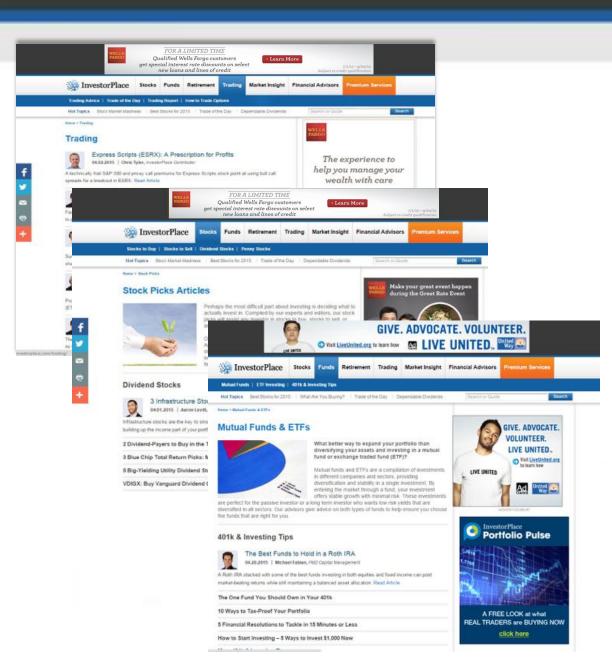
- 970x250, 970x90
- This rising star unit is canvas friendly, super rich in functionality, and provides a simple, half page take over

Pushdown Units

- 970x90
- Pushdown units are a intuitive visual toolbar that becomes the first visual aspect on a landing page



Targeted Media: Trading, Stocks, Funds Sections



Trading Section

- Successful trading starts with selecting the right brokerage. Capture readers as they're seeking trading advice, reviewing the Trade of the Day, and trading options
- Placement sizes included: 300x600, 300x250, & 728x90

Stocks Section

- Everyone wants to be a successful investor and our stock advice helps readers decide what stocks to invest in with help from our experts and editors
- Placement sizes included: 300x600, 300x250, & 728x90

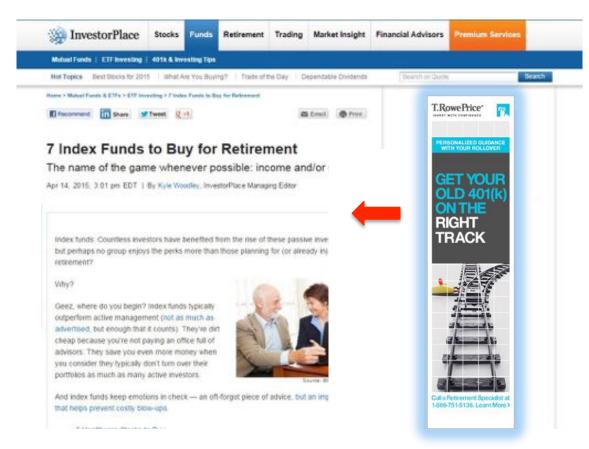
Funds Section

- Mutual Funds and ETF investors know that they have to stay proactive with their investment. Our funds section gives the best current advice in the industry
- Placement sizes included: 300x600, 300x250, & 728x90



InvestorPlace Media: Rich Media Slider

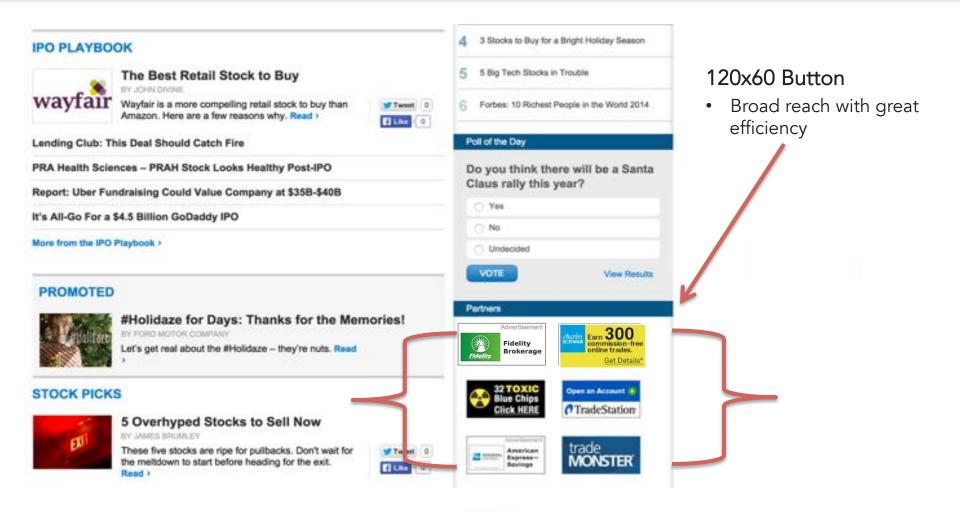
- Rich media ROS
- 160 X 600 slider
- 100% in-view
- High CTR (0.25% to 0.5%)
- Ad launches left to right on page. Scrolls up and down with user experience
- Pay only for visible impressions





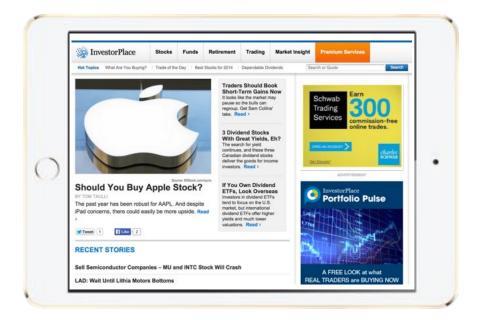


Partnership Button





Mobile Advertising



Tablet targeted 300x600, 300x250, and 728x90 Rich Media Available

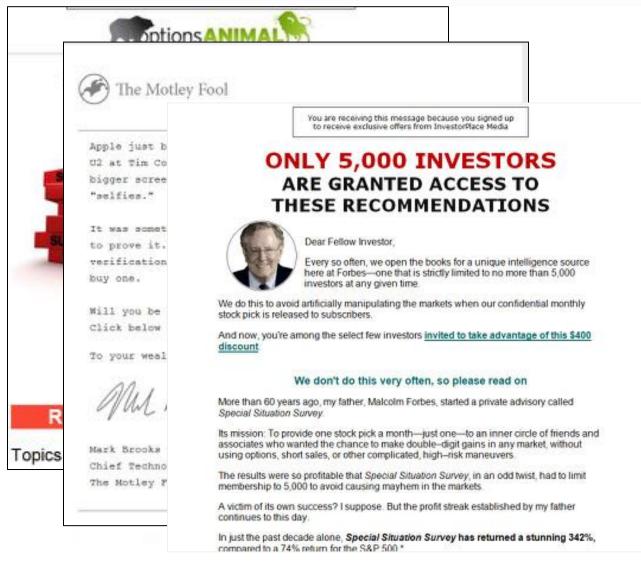
Mobile targeted 300x50 Rich Media Available







Dedicated Email



Active Traders List

- Comprised of all our most active trading segments (including Daily Traders Alert, OptionsZone Insider, 24/7 Trader) as well as those who engage with our trading content
- Max list size: 300,000

InvestorPlace Insights List

- As InvestorPlace's largest list, this list represents the broadest audience segmentation into one powerful drop
- Max list size: 500,000

Political List

- Based on the subscription list from Richard C. Young's Intelligence Report, this list is primarily comprised of those who follow Mr. Young's conservative and libertarian economic and policy predictions.
- Max list size: 300,000

Other Available Lists

 Fund Afficiandos, Dividend Investors, Health-Focused, Paid Purchasers, and Free products.

Note: per industry standard convention, dedicated email pricing based on net names mailed, not number of letters opened

How can we help you?

For more information or detailed recommendations, please contact:

Dave McKeand

Executive Director, Head of Ad Sales

Direct – 804.536.2149

Email – dmckeand@investormedia.com

